## August 3, 2022

Hsueh-Ching Lu Vice President of Finance XPENG INC. No. 8 Songgang Road Changxing Street Cencun Tianhe District Guangzhou, Guangdong 510640 People's Republic of China

> Re: XPENG INC. Form 20-F Filed April 28,

2022

File No. 001-39466

Dear Mr. Lu:

We have reviewed your filing and have the following comments. In some of our

comments, we may ask you to provide us with information so we may better understand your

disclosure.

Please respond to these comments within ten business days by providing the requested

information or advise us as soon as possible when you will respond. If you do not believe our

comments apply to your facts and circumstances, please tell us why in your response.

After reviewing your response to these comments, we may have additional comments.

Form 20-F filed April 28, 2022

ITEM 3. KEY INFORMATION

Contractual Arrangements with the Group VIEs and Their Shareholders, page 4

Please revise to disclose prominently that you are not a Chinese operating company but a Cayman Islands holding company with operations conducted by your subsidiaries and through contractual arrangements with a variable interest entity (VIE) based in China and that this structure involves unique risks to investors. If true, disclose that these contracts have not been tested in court. Explain whether the VIE structure is used to provide investors with exposure to foreign investment in China-based companies where Chinese law prohibits direct foreign investment in the operating companies, and disclose that

investors may never

hold equity interests in the Chinese operating company. Your

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disclosure should acknowledge that Chinese regulatory authorities could disallow this

structure, which would likely result in a material change in your operations and/or a

material change in the value of your securities, including that it could cause the value of

such securities to significantly decline or become worthless. Provide a cross-reference to

your detailed discussion of risks facing the company and the offering

as a result of this structure. Revise to provide early in the section a diagram of the company 2. corporate structure, identifying the person or entity that owns the equity in each depicted entity. Describe all contracts and arrangements through which you claim to have economic rights and exercise control that results in consolidation of the VIE s operations and financial results into your financial statements. Identify clearly the entity in which investors are purchasing their interest and the entity(ies) in which the company s operations are conducted. Describe the relevant contractual agreements between the entities and how this type of corporate structure may affect investors and the value of their investment, including how and why the contractual arrangements may be less effective than direct ownership and that the company may incur substantial costs to enforce the terms of the arrangements. Disclose the uncertainties regarding the status of the rights of the Cayman Islands holding company with respect to its contractual arrangements with the VIE, its founders and owners, and the challenges the company may face enforcing these contractual agreements due to legal uncertainties and jurisdictional limits. We note the Parent Company Only financial statements presented on pages F-90 to F-94. Please revise this section to provide in tabular form a condensed consolidating schedule that disaggregates the operations and depicts the financial position, cash flows, and results of operations as of the same dates and for the same periods for which audited consolidated financial statements are required. The schedule should present major line items, such as revenue and cost of goods/services, and subtotals and disaggregated intercompany amounts, such as separate line items for intercompany receivables and investment in subsidiary. The schedule should also disaggregate the parent company, the VIEs and its consolidated subsidiaries, the Wholly Foreign-Owned Enterprises, or WFOEs, that are the primary beneficiary of the VIEs, and an aggregation of other entities Operations in China, page 5 Revise to provide prominent disclosure about the legal and operational risks associated with being based in or having the majority of the company operations in China. Your disclosure should make clear whether these risks could result in a material change in your operations and/or the value of your securities or could significantly limit or completely hinder your ability to offer or continue to offer securities to investors and cause the value of such securities to significantly decline or be worthless. Your disclosure should address how recent statements and regulatory actions by China s government, such as those related to the use of variable interest entities and data security or anti-monopoly concerns, Hsueh-Ching Lu FirstName LastNameHsueh-Ching Lu XPENG INC. Comapany August NameXPENG INC. 3, 2022 August Page 3 3, 2022 Page 3 FirstName LastName

have or may impact the company

investments, or list on a U.S. or other foreign exchange. Revise to disclose prominently whether and how the Accelerating

accept foreign

Holding Foreign

s ability to conduct its business,

Companies Accountable Act, and related regulations will affect your company, including

the time frame change in PCAOB inspections for two consecutive years instead of three  $\,$ 

years.

Restrictions on Transfer of Funds, page 6

6. Revise to provide a clear description of how cash is transferred through your organization.

Disclose your intentions to distribute earnings or settle amounts owed under the  ${\sf VIE}$ 

 $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left($ 

occurred between the holding company, its subsidiaries, and the consolidated VIEs, and  $\,$ 

direction of transfer. Quantify any dividends or distributions that a subsidiary or  $% \left\{ 1\right\} =\left\{ 1\right\}$ 

consolidated VIE have made to the holding company and which entity made such transfer,

and their tax consequences. Similarly quantify dividends or distributions made to  $\mbox{U.S.}$ 

investors, the source, and their tax consequences. Your disclosure should make clear if no  $\,$ 

transfers, dividends, or distributions have been made to date.

Describe any restrictions on

foreign exchange and your ability to transfer cash between entities, across borders, and to

 $\mbox{U.S.}$  investors. Describe any restrictions and limitations on your ability to distribute

earnings from the company, including your subsidiaries and/or the consolidated VIEs, to  $\,$ 

the parent company and U.S. investors as well as the ability to settle amounts owed under  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +$ 

the VIE agreements.

Item 3.D. Risk Factors, page 9

7. Revise your risk factors to acknowledge that if the PRC government determines that the

contractual arrangements constituting part of the VIE structure do not comply with  $\ensuremath{\mathsf{PRC}}$ 

regulations, or if these regulations change or are interpreted differently in the future, your

securities may decline in value or become worthless if the determinations, changes, or

interpretations result in your inability to assert contractual control over the assets of your  $\,$ 

PRC subsidiaries or the VIEs that conduct all or substantially all of your operations.

8. We note your disclosure about the Holding Foreign Companies Accountable Act. Please

expand your risk factors to disclose that the United States Senate has passed the

Accelerating Holding Foreign Companies Accountable Act, which, if enacted, would

decrease the number of non-inspection years from three years to two years, and thus,

would reduce the time before your securities may be prohibited from trading or delisted.

Update your disclosure to reflect that the Commission adopted rules to implement the  $\,$ 

HFCAA and that, pursuant to the HFCAA, the PCAOB has issued its report notifying the

Commission of its determination that it is unable to inspect or investigate completely

accounting firms headquartered in mainland China or Hong Kong.

Disclose whether you have been or expect to be identified by the Commission under the HFCAA and what

impact this may have on your ability to continue to offer your securities.

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9. Given the Chinese government  $\,$  s significant oversight and discretion over the conduct of

your business, please revise to highlight separately the risk that the Chinese government

may intervene or influence your operations at any time, which could result in a material

change in your operations and/or the value of your securities. Also,

given recent

statements by the Chinese government indicating an intent to exert more oversight and  $% \left( 1\right) =\left( 1\right) +\left( 1$ 

control over offerings that are conducted overseas and/or foreign investment in  ${\tt China-}$ 

based issuers, acknowledge the risk that any such action could significantly limit or

completely hinder your ability to offer or continue to offer securities to investors and

cause the value of such securities to significantly decline or be worthless.

10. In light of recent events indicating greater oversight by the Cyberspace Administration of

China (CAC) over data security, particularly for companies seeking to list on a foreign  $\,$ 

 $\,$  exchange, please revise your disclosure to explain how this oversight impacts your

business and your offering and to what extent you believe that you are compliant with the

regulations or policies that have been issued by the CAC to date.

We remind you that the company and its management are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review, comments, action

or absence of action by the staff.

You may contact Kevin Stertzel at (202) 551-3723 or Martin James at (202) 551-3671 if you have questions regarding these comments.

FirstName LastNameHsueh-Ching Lu Comapany NameXPENG INC.

Corporation Finance August 3, 2022 Page 4 Manufacturing FirstName LastName Sincerely,

Division of

Office of